

Flow Map

Matching needs to services

With your **team** draw your table on the grid, and fill it in with **useful information** about your customers and services.

Write **category headings** such as their **needs** and

The form consists of a large grid for drawing a table. At the top, there is a solid yellow horizontal bar. Below this bar, the grid is defined by dotted lines. The grid is divided into four columns and four rows, creating a 4x4 table structure. The top row of the grid is partially obscured by the yellow bar, leaving three full rows of grid cells. The grid is intended for a team to draw a table with category headings in the top row and useful information in the subsequent rows.

